

Sanjeev Gupta

Finance Transformation · Accounts Payable · Shared Services · GCC

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Finance and shared-services leader with 25+ years building and centralising Accounts Payable, Procure-to-Pay and GCC operations at scale across India, the Middle East and Africa. I turn fragmented, manual finance functions into single, controlled, automation-led operations that get faster as they grow — standardising process, embedding controls, and delivering measurable improvements in cycle time, accuracy and cost.

25+
YEARS EXPERIENCE

25+
LEGAL ENTITIES LED

200+
FINANCE PROS LED

₹1.7k cr
MONTHLY PAYMENTS

99%
SLA ADHERENCE

EXPERIENCE

Associate Director — Finance, Flipkart Group

2018 - Present · Bangalore

- Lead Accounts Payable & shared services across 25+ legal entities (Flipkart, Myntra, Cleartrip, Walmart India, F1 Info Solutions, Jeeves), supporting ~₹1,700 crore in monthly payments with a team of 200+.
- Cut invoice processing cycle from 7 days to 2; held 99% SLA and improved first-time-right accuracy to 92%+.
- Built automated payment ecosystems — "Tap & Pay" (OCR invoice automation) and "Wishmaster" (self-invoicing, TDS & UTR reconciliation) for ~350,000 delivery partners.
- Achieved 95%+ rule-based auto-reconciliation across 120+ bank accounts; enabled Calendar-Day-1 close.
- Drove migration to Oracle Fusion Cloud with SOX controls rebuilt into the new process.

Finance Leadership — Shared Services & Controllership, Bharti Airtel

2005 - 2018 · Gurgaon

- Centralised finance operations across 23 Indian circles and 14 African countries into a single governed shared-services (GCC) model — implementing Oracle 10i and R12 under the ACE framework, with OBIEE dashboards for visibility.
- Conceptualised and independently drove a custom accrued-expense module on Oracle R12 (with IBM) — automated creation, actualisation and reversal of monthly accruals across PO-based, non-PO and trend-based (rent & electricity) categories, enabling a hands-free Calendar-Day-1 (CD-1) month-end close.
- Pioneered host-to-host straight-through payments and standardised multi-country, multi-currency AP at scale.

CORE EXPERTISE

Accounts Payable Procure-to-Pay Shared Services / GCC
Bank Reconciliation Accruals & Close Controls & SOX Fixed Assets
Vendor Governance Process Automation

SYSTEMS & TOOLS

Oracle Fusion Cloud Oracle R12 Oracle 10i iExpense OCR Automation
H2H Banking MT940 OBIEE Excel (advanced)

SELECTED IMPACT

- 7→2 day invoice cycle; 99% SLA; 92%+ first-time-right.
- ~350k delivery partners on automated payments.
- 95%+ auto-reconciliation across 120+ bank accounts.
- 65%+ reduction in unreconciled bank-statement credits.
- Bank-rec SLA tightened to 2 working days at 95%+ compliance.
- Calendar-Day-1 close via hands-free accrual automation.